



NWL grows through acquisition

We are very pleased to announce that CAPL Ltd. and Abbey Veterinary Services (AVS) have become part of NationWide Laboratories (NWL) a trading business of National Veterinary Services Ltd with effect from April 2015.

NWL, CAPL Ltd. and AVS have been providing laboratory services to veterinary practices for many years, and have established a strong reputation for the quality of the service they provide, the accuracy of their results, the personalised service and attention given to our clients and those animals in their care. We are confident that the new arrangement will continue to emphasise these positive aspects and importantly will continue our personal approach.



The laboratories will remain under the day-to-day management of Stephen Steen at the CAPL site and Trevor Whitbread at AVS. The friendly, helpful and skilled teams, have built a professional relationship with clients over many years and will continue to provide help and support for veterinary practices.

What does this mean for businesses, well in addition to the expertise you were already able to access there will be added veterinary support from the wider team across the NWL businesses. This brings for all the businesses access to a greater range of in-house laboratory investigations, with quicker turn-around times and cost-effective pricing.

Our new integrated approach means that we will continue to develop the laboratory services we offer and we are already discussing new and exciting tests and services that will aid in the diagnosis and treatment of the animals in your care.

We are confident that the service clients have enjoyed will continue and we look forward to continuing to provide a service clients can trust.

Please do not hesitate to contact us if you have any questions or comments. Your feedback is essential in helping us improve the service we can offer to veterinary practices, and in encouraging and developing a diagnostic partnership with our clinical staff.



Watch out for our customer satisfaction survey with your next invoice

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NEWS

ISSUE 14

SUMMER 2015

BSAVA

What a fabulous BSAVA we had this year, we enjoyed the event despite as ever it being extremely tiring for the exhibitors. When working on the stand you are away from home from Wednesday morning to Sunday evening and the days are long from manning the stand, attending CPD, attending meetings, networking and the inevitable socialising and if you are at BVDSG that means some of your team are out from Monday afternoon to Sunday evening. This is a massive commitment by the business and the individuals so it really does need to be a worthwhile event.

We had a successful event meeting and speaking to over 600 people, and came away with 75 practices requiring further contact.



We are pleased to announce our BSAVA 2015 lucky prize winner - Craig Ferguson from Market Vets who won the iPad mini.



We launched our new in-clinic offerings from Oxford Science with the help of Ed and Tanya. The Genesis Haematology machine generated interest with its extensive range of exotic species and 6 part diff. We also showcased our Fujifilm in-clinic machines and generated some good interest in the AU10 machine which provides T4, TSH & Cortisol in-house tests.

We are continuing with new offers on our in-clinic equipment until the end of July so please call 01253 899215 to find out more.

Increase your in-clinic capability



Fujifilm
NX500iV



Horiba
VET ABC+



Fujifilm
AU10



Centurion Scientific
Pro-Vet HE



PCR Analyser



Oxford Science
Phoenix & Genesis

We know how important quick accurate testing is so we have selected the best independent in-clinic diagnostic kit to offer to you. All road tested in our own labs to give you the peace of mind that you can deliver from your practice professional reliable results time after time. Call 01253 899215 for more information.



Elephant Sensitive Progesterone and Faecal Progesterone Analysis

Introducing “Tarli”, a little female asian elephant born at Woburn Safari Park in Bedford in September 2014. Tarli was helped into the world by careful monitoring of mother Damini’s serum Progesterone on a daily basis and this helped the keepers at Woburn to predict the exact timing of Tarli’s birth.



Photo by kind permission of Woburn Safari Park



Photo by kind permission of Woburn Safari Park

NationWide’s Specialist Laboratory is able to provide a daily “ultra-sensitive” progesterone service to zoos. We run an RIA Progesterone method which is adjusted to be “ultra-sensitive” and is able to measure much lower levels than other instrument based assays.

Progesterone levels in female elephants drop to very low levels prior to partuition so the NationWide RIA Progesterone method was ideally suited.

We are also able to offer faecal progesterone assays to monitor cycling activity and to indicate pregnancy in a number of different wild animals. This is much easier for the keepers as it is as simple as collecting a faeces sample.

For more information call 01223 493400

Did you know?

If you cannot get any supplies of Synacthen to perform your ACTH stimulation tests, Dechra Veterinary Products Ltd have an alternative drug to Synacthen available on special prescription.

Contact Dechra Veterinary Products by emailing technical@dechra.com and they will get back to you by return.



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NVS Surgery Services

NVS are committed to ensuring the highest quality service for the lifetime of every Everost instrument. These fantastic instruments come with a no quibble warranty whereby we will sharpen, repair, and fully refurbish any Everost branded instrument free of charge for the lifetime of the product.

Our Surgical Instrument Revitalisation (SIR) program guarantees that every instrument no matter what brand is refurbished to a "like new" condition and returned to the customer within a competitive turnaround time. Our skilled craftsmen are trained to service all brands of instrument using tried and trusted refurbishment techniques and charge very competitive rates for repairs and revitalisation.

Our SIR program is fast and simple to use:

1. Identify the instruments that you require servicing, order a service bag (Service bag item code: 753713)
2. Place the instruments and repair form inside our clear service bags
3. Hand the service bag to your NVS driver who will deliver your instruments to our trained SIR technicians
4. Our technicians will then inspect, service and repair your instruments
5. The instruments will then be returned to your practice within 5 working days

To learn more about Everost and how you can take advantage of our SIR program call our customer services department on 01782 771111



Forthcoming CPD

Stephen Steen from our lab at Knutton will be delivering a CPD talk later this year on a very pertinent topic - Cytology, Culture & Choosing an Antimicrobial: What if multi-drug resistant bacteria are involved?

The session will discuss the merits of basic (in-house) cytology, which many practitioners are, or aren't doing and maybe should be, how that correlates with possible infection, and, if a practitioner chooses an empirical antimicrobial rather than proceeding to culture and sensitivity testing, just what the pitfalls of that may be.

ClinPath dates:

Northern - The 2015 ClinPath dates for Preston are listed below. We will let you know other dates and locations throughout the year as they are introduced.

24/09 Roger Blowey
Mastitis

Southern - 7.30 pm for 8.00pm
venue Imperial War Museum, Duxford.

29/07 Mike Herrtage
Cushing's Disease / Addison's



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Trust in Excellence. **Trust us.**

NationWide Laboratories is a trading
business of National Veterinary Services Ltd